



ACIENCIA

CAPITAL ADVISORS

A venture capital and advisory investment firm specializing in West Africa, investing in climate projects, sustainable real estate, and innovative financial solutions. Committed to green finance and social impact, it promotes sustainable economic development.

ACIENCIA-CAP.COM

ABOUT US



Acencia Capital is a boutique investment firm focused on transforming the investment landscape in West Africa.

We specialize in venture capital management and corporate advisory services, with a keen emphasis on climate ventures, sustainable real estate, and innovative financial solutions. Our expertise spans critical sectors such as renewable energy, financial services (fintech), and sustainable infrastructure

Capital Raising

Structured Finance

Venture Fund Management

Financial Advisory

Green Real Estate Advisory and Management

Monetization and Trading of Carbon Credits

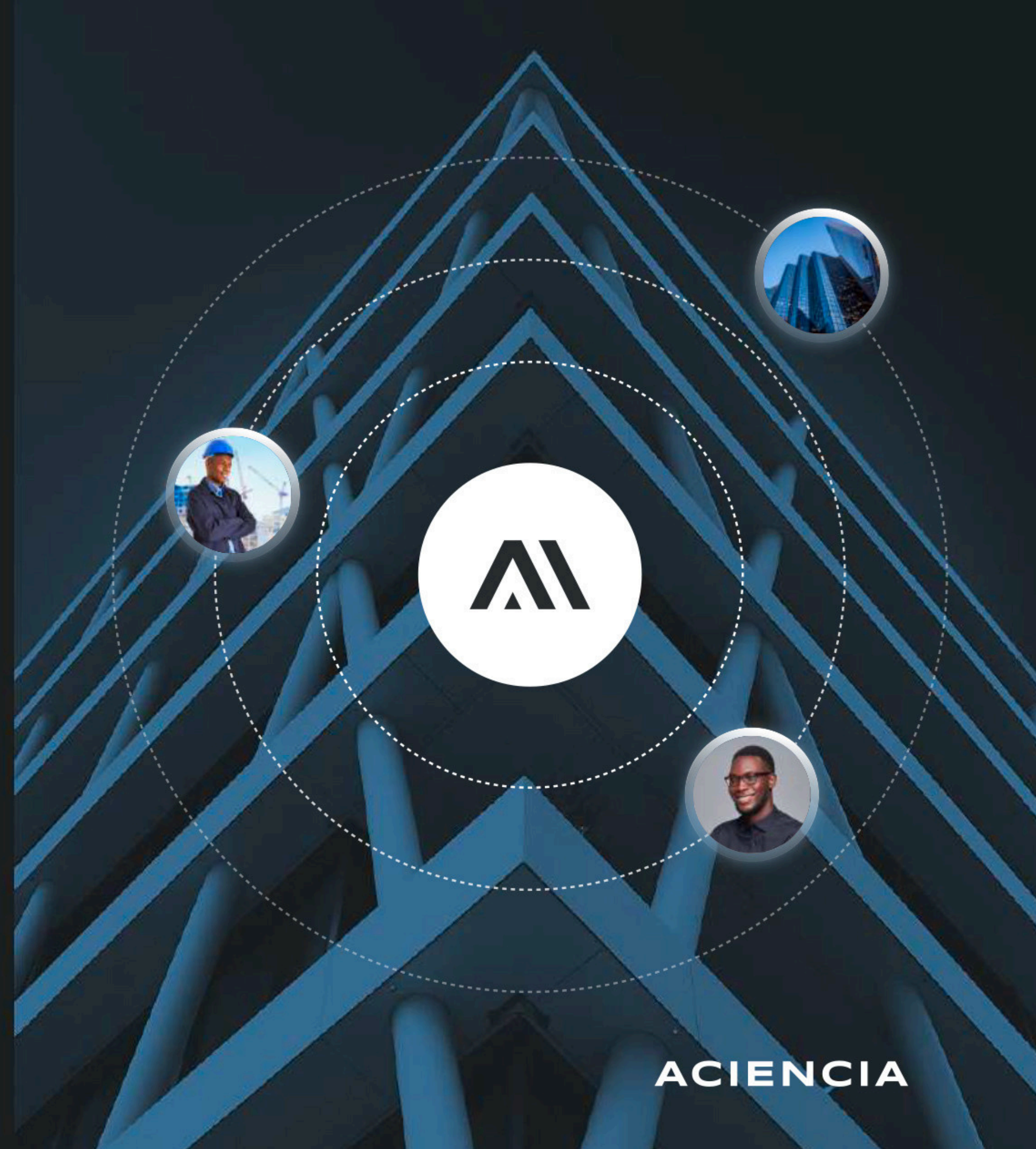
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ACENCIA

WHAT WE DO

We offer a comprehensive suite of services traditionally provided by investment banks and Venture Capital Firms, all aligned with our commitment to sustainability

With a strong commitment to social and environmental responsibility, Aciencia Capital is dedicated to promoting sustainable economic development across the African continent. By fostering strategic partnerships and leveraging our deep expertise, we aim to create lasting value for our clients and contribute to building a brighter, more sustainable future for generations to come.





OUR SERVICES

01

CAPITAL RAISING

We assist clients in securing capital through diverse channels, including equity offerings, debt financing, and innovative structured finance solutions tailored to support sustainable projects.

02

VENTURE FUND MANAGEMENT

Our firm manages venture capital funds that focus on investing in early-stage companies and innovative startups within the climate and sustainability sectors, helping to accelerate their growth and impact.



OUR SERVICES

03

GREEN REAL ESTATE ADVISORY AND MANAGEMENT

We provide specialized advisory services in green real estate, helping clients navigate the complexities of sustainable property development and management. Our expertise ensures that projects align with best practices in environmental sustainability while maximizing investment returns.

04

MONETIZATION AND TRADING OF CARBON CREDITS

We facilitate the monetization and trading of carbon credits through a network of partner firms. Our team assists clients in navigating carbon markets, optimizing their carbon credit portfolios, and leveraging these assets as a part of their sustainability strategies.



OUR SERVICES

05

FINANCIAL ADVISORY

We deliver strategic financial insights to help clients optimize their capital structure, assess investment opportunities, and enhance shareholder value, all while aligning with environmentally responsible practices.

06

STRUCTURED FINANCE

Our expertise in creating customized financial instruments enables us to develop solutions that meet our clients' specific needs, including project financing, securitization, and syndicated loans, with a focus on sustainable ventures.



OUR MISSION



01

We empower African businesses and investors with transformative financial solutions creating jobs, advancing green real estate, and ensuring a more sustainable future.

02

We are dedicated to contributing to the economic and social development of Africa through our strategic interventions. Our focus is on creating jobs, promoting affordable housing, reducing the digital divide, and enhancing access to finance. We believe that improving the living environment and fostering economic growth in African cities are central to our objectives.

03

Through innovative financing solutions and sustainable investment strategies, we enable investors to engage in secure, high-impact projects that generate value. By prioritizing sustainability and social responsibility, we aim to create a transformative impact on communities and the environment, ensuring a brighter and more sustainable future for all.



OUR BUSINESS



Capital Structuring and Fund Raising

At Acencia Capital, we specialize in capital structuring and fundraising to empower sustainable ventures. Our team develops tailored financial strategies that leverage equity offerings and innovative debt solutions to secure growth capital. We prioritize alignment between funding options and environmental goals. By fostering strong relationships with sustainability-focused investors, we ensure access to the right funding partners. Our rigorous approach promotes transparency and trust throughout the fundraising process.

Green Real Estate Development Management

Our Green Real Estate Development Management services guide clients through sustainable property development. We offer comprehensive advisory services encompassing all project phases, ensuring alignment with environmental best practices. By implementing eco-friendly designs and renewable materials, we enhance both the property's impact and marketability. Our expertise in funding strategies ensures financial viability while meeting sustainability standards. Our mission is to create livable, sustainable spaces that benefit communities and the environment.

Venture Capital Management

Acencia Capital manages venture capital funds targeting innovative startups in the climate and sustainability sectors. We focus on nurturing early-stage companies that offer disruptive solutions to pressing challenges. Our extensive network provides valuable resources and mentorship to accelerate growth and scaling. We conduct thorough due diligence to evaluate opportunities, maximizing potential rewards while mitigating risks. By aligning investments with sustainability objectives, we drive meaningful change and generate attractive returns.

Carbon Advisory

Acencia Capital's Carbon Advisory services help businesses navigate climate-related challenges and carbon management. We provide strategic insights on developing robust carbon offset projects and regulatory compliance. Our expert team assists clients in optimizing carbon credit portfolios to enhance sustainability profiles. We facilitate connections with key resources and trading opportunities within carbon markets. Ultimately, our goal is to empower clients to integrate carbon management into their operations for financial and environmental benefits.

OUR TARGET MARKET



Renewable Energy Innovators

Companies developing cutting-edge technologies and solutions in solar, wind, hydroelectric, and other renewable energy sectors that drive clean energy adoption and reduce carbon footprints.



Sustainable Real Estate Developers

Pioneers in constructing and retrofitting buildings with green technologies, including eco-friendly materials, energy-efficient designs, and smart building innovations that minimize environmental impact.



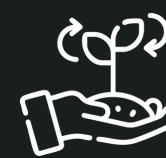
Climate Tech Startups

Innovative startups focused on breakthrough technologies in carbon capture, climate risk analysis, and environmental monitoring that address climate change challenges.



Circular Economy Enterprises

Businesses promoting sustainability through waste reduction, recycling, and resource optimization, creating closed-loop systems that enhance environmental efficiency.



Sustainable Agriculture Ventures

Companies leveraging technology to improve food production, reduce water usage, and create sustainable farming practices that enhance food security and protect biodiversity.



Eco-Friendly Products and Services

Enterprises offering products or services that replace traditional methods with more sustainable, less resource-intensive solutions, including green consumer goods and sustainable packaging.

OUR LEADERSHIP



WAGANE DIOUF

CEO, Chairman of Advisory Board

Wagane Diouf has over 30 years of experience in international finance and real estate. He has actively contributed to the digital revolution of financial services in Africa and has led and participated in the governance of major microfinance banks such as Banco Socremo in Mozambique and Equity Bank in Kenya, among others.

Additionally, Wagane Diouf has spent more than 15 years in the venture capital sector and has led real estate investment projects at Shelter Afrique.



ANTHONY BONNETT

AfriStruct Founder

Anthony is a senior executive in real estate investment, development, and construction, holding C-level positions. He has extensive experience in Southern, Western, and Eastern Africa, having held leadership roles ranging from board appointments to advisory and consulting services. Anthony also serves as a consultant and partner for real estate firms in London and the South East of England.

OUR LEADERSHIP

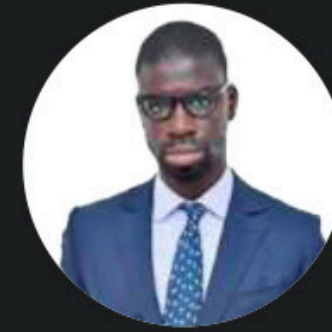


TIRTHANK SHAH

Tax Expert

Tirthank has over 20 years of experience in international finance. He has played a key role at TresVista, a global financial advisory and asset management firm, for more than 10 years. Tirthank's experience includes advising a fund with over \$10 billion in assets under management, covering 15 sectors and more than 40 companies.

Additionally, he has significant experience in Africa, having worked with leading financial institutions in the development of private equity firms and investment banks.



OMAR KEBA THIAM

Finance Expert

Omar Keba Thiam is a legal and tax advisor with over 10 years of experience working with clients in both the private and public sectors.

Throughout his career, he has gained in-depth knowledge in various fields, including corporate and banking taxation, wealth taxation, human resources management, tax audit and collection litigation, as well as legal and tax strategy.

OUR CUSTOMER JOURNEY



Discovering Your Vision

The journey begins with an initial consultation, where our team of advisors works closely with the startup's founders to understand their vision, business model, and unique value proposition. We conduct a thorough assessment of the business, including its financials, market potential, and sustainability impact, to identify strengths and areas for improvement.

Perfecting the Pitch

Once we have a clear understanding, we assist the founders in refining their business plan. This includes developing a compelling pitch deck, outlining market strategies, and defining financial projections. Our expertise ensures that the business plan not only highlights profitability but also underscores the startup's commitment to sustainability.

Preparing for Investor Engagement

With a polished business plan in hand, we help prepare the founders for investor engagement. This includes coaching on effective pitch delivery, anticipating questions from investors, and preparing the team for discussions about growth plans and exit strategies. We also leverage our extensive network to connect startups with potential investors interested in the climate and sustainability space.

Navigating the Due Diligence Process

Once interest has been generated, we guide the startup through the due diligence process. This involves preparing necessary documentation, financial data, and other relevant information that investors may require. Our advisors ensure that the startup presents itself transparently and professionally to build trust with potential investors.

Connecting with Investors

Acencia Capital Advisors identify suitable investors—whether angel investors, seed funds, or venture capitalists—whose interests align with the startup's mission. We assist in crafting targeted outreach strategies, ensuring that the startup reaches the right audience that recognizes the value of sustainable solutions.

Securing Funding and Negotiating Terms

Once an investment offer is on the table, our team assists the founders in evaluating the terms. We help negotiate favorable terms that align with the startup's long-term goals while ensuring adequate funding to support growth and innovation.

Post-Investment Support

After successfully raising capital, Acencia Capital remains a strategic partner. We provide ongoing support in areas such as scaling operations, refining business strategies, and leveraging our network for additional resources and partnerships. Our goal is to ensure that the startup not only survives but thrives in the competitive landscape.

Preparing for Future Rounds

As the startup grows, we prepare it for future funding rounds, ensuring it continues to attract investors who are aligned with its sustainability mission. Our advisors help to monitor market trends and adjust strategies as needed, setting the stage for continued growth and impact.



The Aciencia Capital Advisor team is at your disposal to assist you with any questions regarding our services.

Feel free to contact us through any of the channels listed below :

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